

**Activity plan 2009**  
**Dutch Chamber of Commerce Kosovo**



## **Introduction**

In front of you will find the activity plan of the Dutch Chamber of Commerce for Kosovo (DCC). This chamber started her activities in 2008 after the first start in Macedonia, 2002, and offers her services to companies and organizations in the whole country.

## **Objective**

The main objective of DCC is the advancement and support of sustainable bilateral business relations between the Netherlands and Kosovo.

## **Mission**

*Our mission is to promote and facilitate economic ties between Kosovo and the Netherlands, and to provide a platform for exchange of views and experiences between Dutch and Kosovo companies. To this end, we organize workshops, seminars, and symposia devoted to issues of interest to the business community, and host leading policy makers at business lunch meetings. We also publish yearly a DCC courier newsletter. At the moment, the Chamber has around 35 member companies involved in trade between Kosovo and the Netherlands, including leading Dutch investors in Kosovo as well as numerous small and medium-sized enterprises.*

## **Scope**

The scope of the bilateral chamber of commerce is twofold:

- *gateway to Kosovo*

DCC functions as a centre for trade information and business development support for the

Dutch business community.

- *the Netherlands' front-office*

For Kosovo DCC is the first contact with the Dutch business community. DCC acts as a promotional organization for Kosovo business in The Netherlands.

## **Management Board**

The Association is governed by a Management Board, representing the bilateral commercial relations and is composed of representatives of all relevant parties. Within the Association, big, medium-sized and small companies are considered equally important, so the interests of

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all are safeguarded. In addition to the platform function, we also provide expert assistance to Dutch companies that seek to enter the Kosovo market, offering a wide range of tailor-made services on a commercial basis to cover our costs. Our staff consists of employees who speak Dutch, English, Kosovo and Albanian. We have experience in the international business environment in Kosovo, so we know the way around here.

**Organization of DCC**

*General assemble* – Once a year DCC will hold a GA, for the DCC members and cooperative institutions, to present the new general, financial, member situation, to act on new laws and legislatives, to choose new or replace old members of the board, to present the activities and project-plans for the following year, etc.

**Executive Board** , chosen for 5 years, accountable to executive committee

Peter J. Bosse – President of the Board

Kushtrim Peci – Executive Director

Din Orana Levi – Director DCC Kosovo

Ljupco Todorovski – Board member

**Advisory Board**, For international company and patron members, DCC has advisories that advise us for new activities and networking. Each advisor is an expert in one specific sector.

**Staff:** Head of office – Vjollca Bajra

Tasks and duties- To lead the office and make appointments with potential members, DCC members according to their needs, as well with all relevant governmental and non-governmental institutions, organizations, ministries and Embassy. Preparing the reports, meeting minutes, agendas, organizing the pro-missions, projects and finance in the office, as well activities planed during the year. Translating and writing all needed documentation, administration and correspondence. Speaking Albanian, Serbian and English language.

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**Services**

Next to its platform function DCC provides a wide variety of tailor-made services on a commercial basis. We use our broad expertise to guide companies, members and non-members alike, through the process of initiating and running successful operations on the Kosovo market. We can help you with:

- setting up a company
- assistance to administrative procedures
- market surveys
- business partner searches
- assistance to land acquisition
- analyses of public funds
- business meetings
- organization of business trips
- personnel recruitment
- organization of trade missions
- translation and printing of brochures and leaflets
- preparation of address lists
- execution of mailings

If you are planning to start or broaden your business activities in Kosovo, it is wise to contact us. Due to our knowledge and experience your goals will be accomplished efficiently and at low cost.

Email: [office@kvkks.org](mailto:office@kvkks.org) [contact@kvkks.org](mailto:contact@kvkks.org)

Skype: dcc-kosovo

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**AGENDA 2009**

**February:**

February 19, 2009 DCC Macedonia will organize Annual General Assemblé 6<sup>th</sup>. Meeting in Skopje in Hotel "Aleksandar Palace".

**March:**

Publishing the final agenda trade mission from The Netherlands to Kosovo and Albania. Also before the end of March the final date will be know.  
DCC business event with The Netherlands Embassy

**April:**

EMPACK Den Bosch

1 April until 2 April

Pro-mission planed for the Kosovo companies from the graphical sector in Den Bosh, Holland with a visit of Dutch companies from the same sector in the area, as well on the fair Empack.

**Trade mission** from the Netherlands to Macedonia, Albania and Kosovo

Present we are making the final date and agenda in cooperation with Dutch sector associations and Dutch chambers for a one week trade mission for Dutch companies to Macedonia, Albania and Kosovo. Each country will be visited for two days, one day for a general overview and the second day for individual match making.

Transport & Logistiek

1 April until 2 April

Pro-mission planed for the Kosovo companies from the logistic and transport sector in Den Bosh, Holland with a visit of Dutch companies from the same sector in the area, as well on the fair.

**May:**

Digital Printing Europe

12 May until 14 May

Pro-mission planed for the Kosovo companies from the graphical/printing sector in Den Bosh, Holland with a visit of Dutch companies from the same sector in the area, as well on the fair.

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Fespa Digital 2009

13 May until 15 May

Pro-mission planed for the Kosovo companies from the printing sector in Den Bosh, Holland with a visit of Dutch companies from the same sector in the area, as well on the fair.

**October:**

International Horti Fair

13 October until 16 October

Pro-mission planed for the Kosovo companies from the horticulture sector in Den Bosh, Holland with a visit of Dutch companies from the same sector in the area, as well on the fair.

**November:**

PPT FOOD ZWOLLE

18 November until 19 November

Pro-mission planed for the Kosovo companies from the food and beverages sector in Den Bosh, Holland with a visit of Dutch companies from the same sector in the area, as well on the fair.

DCC made Memorandum for Understanding (MoU) with the biggest European textile association "Modint" BV from Zeist, Holland, as well with PUM senior experts from Holland. Also MoU are signed with the Ministry for trade and Economy of the Republic of Kosovo, etc.

**During 2009 the Dutch Chamber of Commerce is planning a few workshops with renowned guests from Netherlands concerning:**

- International business
- International banking
- Logistics
- Textile
- EU laws and regulations for export-import

**PUM cooperation**

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Dutch chamber of commerce Kosovo

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PUM has played an important role in the field of international development assistance for the past 30 years, sending senior experts to more than 80 countries in Africa, Asia, the Middle East, Latin America and Central and Eastern Europe. Upon request, PUM's experts offer their skills and experience to businesses and organizations in places where these are most needed. PUM projects are intense and generally take two till three weeks. In the course of their careers, PUM's advisers have gained extensive experience in nearly every conceivable field. These experts are independent and work on a voluntary basis (they receive no wages). Since its establishment in 1978, PUM has become Europe's largest 'job agency' for professional volunteers who wish to work in developing countries.

DCC has great cooperation with PUM in Kosovo and in The Netherlands. We have training from Mr. Jac Tempelaars, a PUM senior expert who was our guest and coach in chamber's work in November 2008. He made contact in Holland with the relevant parties and institutions such as EVD, Dutch Chamber in Rotterdam and others in order to help us.

**CBI**

CBI contributes to the equitable economic development of selected developing countries and countries with economies in transition by providing services aimed at strengthening the competitiveness of companies in the field of export marketing and export management pertaining to the EU & EFTA markets. CBI stimulates and supports economic activities that are sustainable, socially responsible and . This implies compliance with international social standards, more specifically ILO Conventions, and European consumer health, safety and environmental requirements. Requirements are both legislative and market driven. CBI works with clients who subscribe and strive to comply with these standards and requirements.

**EVD**

The EVD supports various programs in the field of sustainable economic growth in developing countries and emerging markets. These programs focus on innovative pilot projects, joint-investments and transfer of technology, knowledge and skills in social and economic sectors. This is achieved through business cooperation and through cooperation between business and training- and knowledge institutes. Local and international private companies are encouraged to invest and to play a role in economic growth and poverty reduction.

The Private Sector Investment Program (PSI) is a program of the Dutch government that

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supports innovative investment projects in emerging markets in Africa, Asia, Central and Eastern Europe and Latin America. A PSI project is an investment project, implemented by a Dutch (or foreign) company together with a local company, in one of the eligible developing countries. If this investment meets the criteria, it can be eligible for a grant by PSI. This grant consists of a financial contribution to the costs of the investment.

**Business meetings with Dutch embassy**

DCC is in close and strong cooperation and coordination with the Dutch Embassy in Pristina. Very often we have meetings with the Ambassador, H.E. Mr. Henk Voskamp and Deputy head of mission Mr. Carel D L Brands,. We would like to organize together the Business Networking Events and from 2009 we are planning to organize some pro-missions together with DCC Macedonia, as well to settle strong network in several sectors.

**Business meetings**

Just for members (informal and also an opportunity to help each other and learn from each other)

**Cooperation between other chambers**

DCC speaks with other chambers; we check wherever our and their members are having issues with specific regulations, nation and international. If needed we will report to the proper authorities.

**International cooperation**

DCC Kosovo, DCC Macedonia, DCC Albania etc.

**DCC offers a business network for the Balkan**

**Websites**

Before the end of 2009 there will be 1 DCC portal with all offices on it.

For now 3 DCC websites are online:

[www.kvkmk.org](http://www.kvkmk.org), [www.kvkks.org](http://www.kvkks.org), and [www.kvkal.org](http://www.kvkal.org)

*Pristina Kosovo, February, 2009.*

*Peter J F Bosse*

*President of the board*